



Monday, February 2, 2015

RE: EU 'recast' RoHS Directive (2011/65/EU)

Dear EU Member State Customer -

The most recent 'recast' of the EU RoHS II Directive, effective January 3rd, 2013, affected Cross Technologies in two areas. One was the area of CE Compliance and the other was the WEEE Directive "end-of-life" product disposal mandate.

CE Compliance. Cross Technologies, Inc. is no longer able to certify that our products will meet the 'recast' RoHS Directive specifications, which are necessary and required to become CE Compliant. Hence our products will not carry CE markings which may be an impediment to importation into any EU Country.

NOTE1: Cross Technologies, Inc. products *were always and will always remain compliant with all other aspects of CE compliance for Safety, RF Emissions, and Electromagnetic Compatibility, etc.*

NOTE2: There are a number of applications (Laboratory ONLY use, many military/governmental applications, etc.) that may be exempt from this 'recast' Directive. But this is the responsibility of the importer to make and verify such determination and to provide the necessary documentation to the Customs office to ensure the prompt importation on the products into your country, without CE Markings.

WEEE Directive. The 'recast' WEEE directive has, and will in the future, continue to affect Cross Technologies, and ultimately you, our valued customer in one other area.

This area of concern - which took effect in 2014 - requires that manufacturers will be ***"responsible for financing the disposal of their products at end-of-life"*** and/or are required to accept the return for disposal of any product that has become inoperable, out of date, etc.

"The WEEE Directive states that "Producers" are responsible for financing the disposal of their products at end-of-life and so are legally responsible for compliance with national WEEE legislation. "Producer" is defined by the directive as:

- *an EU based manufacturer who supply their products in a EU State*
- *an organisation that supply products made by another manufacturer under their own brand [OEM's?]*
- *importers into a Member State on a professional basis. This could be a distributor that also imports products [Resellers, Systems Integrators]*



- distance sellers located in one Member State who supply equipment to users in another Member State"

Cross Technologies, Inc. has investigated the 'disposal' requirements, and the financial impact on you, our EU customer, for us, 'the Producer' to be "responsible for financing the disposal of their products."

We do not believe we can properly accept such responsibility and hence we are asking the Resellers, Systems Integrators, and/or End Users to agree to assume the responsibility for this 'disposal.'

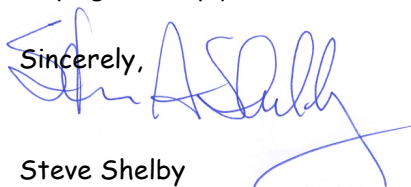
Please let us know that you are in agreement, and we can forward you a form for your signature stating your agreement to assume the responsibility for this end-of-life 'disposal.'

As a member of the EU, you are probably far better versed on this WEEE Directive than we are. It may not even be considered of major importance to you, and this may simply be a matter of changing the method of disposition of older, end-of-life products.

[Who knows, there may even be "Disposal Stations" conveniently located throughout the EU that are very cost effective and simple to use. But without a physical presence in the EU, Cross Technologies, Inc. has no easy way of evaluating any of this.]

Cross Technologies, Inc. does want to be honoring and compliant with any/all government regulations¹ and hence we must rely on our EU customers to partner with, and help guide, us through these regulatory issues.

Thank you for your understanding, your loyalty to Cross Technologies and your efforts in helping us comply with this EU WEEE Directive.

Sincerely,


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¹ "Therefore render to Caesar the things that are Caesar's, and to God the things that are God's." Matthew 22:21